



Training Playbook

Product Training at your fingertips and on your schedule!

PowerPoints

On-Demand Training

Term

- [Select-a-Term](#)

Universal Life:

- [Asset Protector](#) – Chronic Illness and Longevity riders
- [Secure Lifetime GUL 3](#) – Guaranteed Death Benefit
- [Secure Lifetime GUL 3 \(New York\)](#)
- [Secure Lifetime GUL 3 Competitive Overview](#)
- [AG Secure Survivor GUL® II](#) – Individual joint and last survivor UL

Index Universal Life:

- [Understanding IUL](#)
- [Understanding IUL Policy Loans](#)
- [AG 49 Training](#)
- [Max Accumulator+](#) – Cash value accumulation IUL
- [Max Accumulator+ Competitive Overview](#)
- [Value+ Protector](#) – Death benefit protection IUL
- [Elite Survivor Index II](#)
- [Elite Index II](#)

Variable Universal Life:

- [AG Platinum Choice VUL](#)

Accelerated Benefit Riders:

- [Accelerated Access Solution](#) – Chronic Illness rider
- [Accelerated Access Solution](#) – (CA Only)
- [Understanding Accelerated Benefit Riders](#)

Concepts:

- [2 Policies Are Better Than 1](#) – Three great 2 policy concepts
- [Basics of Life Insurance](#)
- [Estate Planning 101](#)
- [Life Insurance Retirement Plan LIRP](#)
- [Why Life Insurance for Cash Accumulation](#)
- [Executive Bonus Basics](#)
- [IRA Wealth Transfer](#)
- [10-10-10 Plan and Income, Guarantees or Both?](#)

[Return to Master Playbook](#)

Please Note: Internet access is required to open links.

Policies issued by American General Life Insurance Company (AGL) except in New York, where issued by The United States Life Insurance Company in the City of New York (US Life). Issuing companies AGL and US Life are responsible for financial obligations of insurance products and are members of American International Group, Inc. (AIG). Products may not be available in all states and product features may vary by state. Guarantees are backed by the claims-paying ability of the issuing insurance company. © 2016 AIG. All rights reserved.

FOR FINANCIAL PROFESSIONAL USE ONLY - NOT FOR PUBLIC DISTRIBUTION.

AGLC107335 REV0317



Training Playbook

Product Training at your fingertips and on your schedule!

On-Demand Training

Term

- [Select-a-Term](#)

Universal Life

- [Secure Lifetime GUL 3 – Guaranteed Death Benefit Protection](#)
- [Secure Lifetime GUL 3 NY](#)
- [AG Secure Survivor[®] II – Individual joint and last survivor flexible premium UL](#)

Accelerated Benefit Riders

- [Asset Protector – Chronic Illness and Longevity riders](#)
- [Asset Protector – Chronic Illness and Longevity riders](#)
- [Accelerated Access Solution[®] – Chronic Illness rider](#)

Index Universal Life

- [Life to the Max](#) – Interactive IUL Sales Tool
- [Max Accumulator+](#) – Cash value accumulation
- [Max Accumulator+](#) – Cash value accumulation
- [Value+ Protector](#) – Death benefit protection IUL
- [Value+ Protector](#) – Death benefit protection IUL
- [Understanding IUL](#) – Basics of IUL
- [Understanding Policy Loans](#)
- [Actuarial Guidelines 49 Update for 2017](#)

Concepts

- [ML Strategic Balanced Index \(BrainShark\)](#)
- [2 Secure Survivor Policies \(Brainshark\)](#)
- [Understanding the difference between LTC & CI Riders](#)
- [2 Policies are Better Than 1](#)
- [DOL Fiduciary Regulations - The impact of regulations on your business.](#)

> **Webinar Wednesdays** – Check out our morning and afternoon sessions each Wednesday on sales ideas and product insights!

> **InsMark Playbook** – Turn illustrations into powerful, consumer-friendly presentations

NOTE:

There are two types of on-demand training formats:



Webinar – 40 minute training session



BrainShark – 5-7 minute training highlights. Also contain attachments and marketing materials.

[Return to Master Playbook](#)

Please Note: Internet access is required to open links.

Policies issued by American General Life Insurance Company (AGL) except in New York, where issued by The United States Life Insurance Company in the City of New York (US Life). Issuing companies AGL and US Life are responsible for financial obligations of insurance products and are members of American International Group, Inc. (AIG). Products may not be available in all states and product features may vary by state. Guarantees are backed by the claims-paying ability of the issuing insurance company. © 2016 AIG. All rights reserved.

FOR FINANCIAL PROFESSIONAL USE ONLY - NOT FOR PUBLIC DISTRIBUTION.

AGLC107335 REV0317